

Thursday, September 14, 2006 – Monthly Member Meeting

A Project Manager's Guide to Ethical Influence:

Practical persuasion techniques for managing stakeholder relationships



David J. Lanners, MBA (Harvard),

CFPIM, CIRM, CMC, CQA, CQE, CQMgr, CVS, PMP

This presentation provides valuable insights for all professionals with project management or leadership responsibilities by taking a light-hearted look at the subjects of executive leadership, stakeholder influence, and project management. Those of us who must get projects completed on time to support our organizations will find this presentation most helpful because it highlights important principles in interesting and memorable ways. Tools and techniques developed by masters of influence will be seen in a new light as emphasis is shifting to process-driven issues. We will enjoy learning from “real-life” examples presented by a graduate of the Harvard Business School with experience-based qualifications from the school of hard knocks.

David will cover:

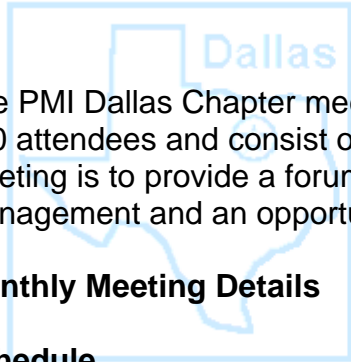
- **Leadership vs. Management in Project Settings**
- **Practical Ethical Frameworks for Decision-Making**
- **Communicating Effectively with Professionals**

As an executive consultant and President of LCS International, David Lanners specializes in helping senior executives and business owners build successful project-driven organizations. He has refined his skills through more than two decades of delivering executive consulting services and seminars in operations management, new product development, engineering administration, and project management. Before founding LCS, he held technical, senior advisory and managerial positions with several major high-tech companies. He served on the Industry Advisory Council for SMU's School of Engineering and on the Program Advisory Council for LeTourneau University. His community service includes five terms as elected president of the Dallas Woodbridge HomeOwners Association in North Lake Highlands.

Mr. Lanners received his project management professional certification from the Project Management Institute in 1993 and served three terms as president of the 2,500+ member PMI Dallas Chapter where under his leadership more than 1,000 local members earned their professional certification and the Chapter tripled in size in less than three years. Mr. Lanners received the prestigious certified management consultant designation from the Institute of Management Consultants in 2003. In addition, he is certified as a value specialist by SAVE International (formerly the Society of American Value Engineers) and as a quality auditor, quality engineer, and quality manager by the American Society for Quality. He is also certified at the fellow level in production and inventory management and certified in integrated resource management by the American Production and Inventory Control Society. Mr. Lanners was elected to Beta Gamma Sigma national business honor society and is a member of Mensa and Intertel. He received a B.S.B. degree from the University of Minnesota and an M.B.A. degree from Harvard.

If you are interested in sponsorship or advertising opportunities, please contact communications@pmidallas.org

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Monthly Dinner Meetings

The PMI Dallas Chapter meets on the second Thursday of each month. Meetings typically have over 150 attendees and consist of dinner, Chapter business and a guest speaker. The purpose of the meeting is to provide a forum for you to network with people who share your interest in project management and an opportunity to participate in educational and informative programs.

Monthly Meeting Details

Schedule

5:45 - 6:30 Networking & Meet the Sponsor
6:30 - 7:00 Dinner (Sit-down Meal)
7:00 - 7:15 Announcements (Chapter)
7:15 - 8:15 Presentation (Speaker)
8:15 - 8:30 Networking (Informal)

Location

Crowne Plaza North Dallas/Addison
14315 Midway Road
Dallas, Texas 75244
North of LBJ, between Spring Valley & Beltline Road

Prices

	Early-Bird PrePayment*	Cash or Check at the Door
PMI Dallas Chapter Members	\$20	\$25
PMI (non-Dallas Chapter) Members	\$25	\$30
Non-PMI Members; Guests	\$30	\$35

*You must be listed by PMI as a PMI Dallas Chapter Member in order to receive the PMI Dallas Chapter member discount.

Early Bird Payments must be received via PayPal (only) by PMI Dallas Chapter prior to the Early Bird deadline posted for each event (typically the Monday prior to each Thursday event.) The PMI Dallas Chapter is not responsible for payment difficulties.

Menu – September 14, 2006

Tossed Garden Salad
Marinated Sirloin with Fresh Herbs
(Vegetarian Alternative: Marinated and Sliced Portabella/ Artichokes/Asparagus served with Fresh Herbs)
Garlic Whipped Potatoes
Fresh Seasonal Vegetables
Black Forest Cake

All Entrees are Served with Fresh Baked Rolls, Butter, Iced Tea and Coffee

Thank you for understanding that the hotel cannot accommodate substitutions.

Note regarding special dietary requirements: The hotel can accommodate Vegetarian meals upon request. Please indicate if this is a requirement for you when you RSVP, and remember to pick up a special ticket at registration. As with most catered menus, there are not selections available to meet other special dietary requirements, and we encourage guests with those needs to eat prior to their arrival. The cost for meeting attendance is the same.