

DAVID J. LANNERS

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SUMMARY

I am an energetic professional with extensive progressive experience in manufacturing, service and general management positions demanding creativity, diplomacy and measurable results. I have significant experience as an operations consultant and as an interim senior executive with exceptional skills in supply-chain and new product development, product and process quality improvement, and project management.

PROFESSIONAL EXPERIENCE

Executive Consultant - (LCS International, Inc.) Responsible for implementing effective process improvement programs and executive information systems in challenging project environments.

Accomplishments:

- Developed a comprehensive value-chain market assessment for a nation-wide I.P. based time-critical data collection service for the new business development division of a very large telecommunications company documenting their risk and potential returns.
- Guided reorganization of a large privately held final assembly & fulfillment center into three semi-autonomous operations in less than six months while coordinating layout of the facilities for smooth material flow, efficient storage and flexible shipping options.
- Directed multi-site logistics and coordinated development of site preparation schedules for relocation of a 300-employee manufacturing company including engineering design, product assembly, system test and administration from North Carolina to Texas.
- Orchestrated the rescue of a Canadian high-pressure aluminum diecasting company with 325 employees and sales of \$35 million by improving its *Q-I* rating 27 points to retain its largest customer and secure \$4.5 million new sales as interim president.
- Managed development and early implementation of a job-shop project control system that reduced average work-order completion time from 41 days to 16 days for a large manufacturer of custom designed equipment employing more than 1,100 technicians.
- Created and installed a process capability monitoring system that enabled a powdered-metals company to sustain production with 60% less raw material on hand.
- Developed and conducted *on-site* seminars to improve personal computer use for project management and analysis to reduce decision preparation time by 80%.

Manufacturing Services Manager - (Coopers & Lybrand) Directed technical support programs for the Southwest regional manufacturing and information systems consulting staff.

Accomplishments:

- Directed implementation of facility-wide applications of JIT manufacturing practices for the largest site of a major telecommunications company.
- Designed production lines to minimize material handling and provide maximum process quality control capability to reduce cost-of-quality 60%.
- Managed a major new business systems selection and implementation program ahead of schedule and under budget for a large aerospace manufacturer.

Interim V.P. Manufacturing & Operations - (Holmberg Electronics) Directed the efforts of more than 300 employees supporting annual sales of \$25 million in high-quality connectors.

Accomplishments:

- Orchestrated a major improvement in product quality that earned *qualified supplier* status from two large computer manufacturers and increased sales by 20%.
- Implemented a team management approach which eliminated a layer of supervision and shortened response time to customers by 70%.
- Directed implementation of a scheduling control system with an integrated total quality improvement program to reduce overall manufacturing cycle time by 94%.

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PROJECT EXPERIENCE

Principal, PMO - North America - (Fujitsu eBusiness - World Class Project Monitoring)
Program Manager - Content - (Texas Instruments - Educational & Productivity Solutions)
Manufacturing Consultant - (Helix Technology - Facilities Layout & Capacity Planning)
Project Manager - (Control Data / M.P.I. - Ferrite Machining & Quality Programs)
Inventory Analyst - (John Deere Distribution Center - Procedures & Bin Layout)
Installation Consultant - (Alexander Proudfoot Company - Cost Reduction & Scheduling)
Production Supervisor - (Rosemount, Inc. - Precision Assembly & Mil. Spec. Testing)

Accomplishments:

- Designed and led timely development of a world-class project status monitoring system for the rapidly growing e-Business and CRM divisions of a \$50 billion global high tech company as Principal for their Project Management Office (PMO) - North America.
- Restructured product flows and improved machining methods to increase yield from 88% to 97%, thereby improving profits \$2.6 million.
- Designed and implemented an integrated scheduling system which reduced production delays 86% and improved profits by \$600,000 annually.
- Created a unique method for determining optimal locations for inventory items to reduce annual labor costs by \$280,000.
- Developed and implemented equipment modifications to reduce errors, rework, and scrap, thereby improving profits more than \$900,000.

TECHNICAL EXPERIENCE

Staff Engineer - (IBM Corporation - ESD / Manufacturing Technology Center)
CIM Planning Consultant - (IBM Corporation - ISG / Material Handling & Robotics)
Production Planning Administrator - (IBM Corporation - SPD / Logistics & Scheduling)
Inventory Control Specialist - (IBM Corporation - EMI / New Products)
Non Commissioned Officer - (United States Air Force - Crypto / Electronics)

Accomplishments:

- Directed development of computer models used to study economic effects of world-wide sourcing options on manufacturing site selection decisions.
- Managed product development, robotics, and material-handling programs to enhance manufacturability of new computer products.
- Created and managed installation of a large site's first "dock-to-line" inventory control system that improved inventory turns more than 300%.
- Supervised the rebuilding of sixteen radio test stations while ensuring a balance between preventive maintenance and immediate response to emergencies.

EDUCATION

M.B.A. - Harvard Graduate School of Business Administration - (Operations Management)

- Charter member of the *Creative Leadership Forum*.

B.S.B. - University of Minnesota School of Management - (Business & Technology)

- High Honors - Concurrent with full-time work.

A.E.S. - Normandale College - (Social-Psychology & Organizational Behavior)

- Highest Honors - Concurrent with full-time work.

CERTIFICATIONS, ASSOCIATIONS, and PERSONAL

Certified Fellow in Production & Inventory Management (**CFPIM**) and Certified in Integrated Resource Management (**CIRM**) by *APICS*. Certified Management Consultant (**CMC**) by *IMC*. Certified Quality Auditor (**CQA#29526**), Certified Quality Engineer (**CQE#16798**) and Certified Quality Manager (**CQMgr#347**) by *ASQ*. Certified Value Specialist (**CVS#970402**) by *SAVE International*. Certified Project Management Professional (**PMP#1848**) by *PMI*. Served three consecutive terms as president of the 2,500+ member Project Management Institute Dallas Chapter. Elected to *Beta Gamma Sigma* national business honor society. Life-member of *Mensa* and *Veterans of Foreign Wars*. Active member of *APICS*, *ASQ*, *BGS*, *IMC*, *Intertel*, *KofC*, and *PMI*. Married (1970). Proficient with personal computers. Enjoy problem-solving and executive coaching.